



In a move that continues its success in Africa, Pacific Aerospace has appointed National Airways Corporation as its exclusive sales agent. "NAC is the leading seller of aircraft in Africa and we are fortunate to have them as a partner," says Damian Camp, CEO of Pacific Aerospace.

NAC appointed *exclusive sales agent for*

P-750 XSTOL®



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"WE ARE ALSO delighted that Chris Briners is continuing his long and passionate support of the P-750 by demonstrating the aircraft to the African market and proving in flight what looks unachievable on paper."

The first P-750 was delivered in Africa in 2005 and there are now 10 aircraft working across the continent, including with the United Nations World Food Programme in Chad and Sudan, an oil company in Madagascar and on tourism charters with Naturelink.

"With four years of experience in Africa now under our belt we are convinced of the potential for the P-750. It is the best performing utility aircraft in Africa. With short, rough strips and often hot and high temperatures, clients' demands of availability and no compromise with payload can easily be met," says Damian.

The unsurpassed performance of the P-750 in Africa and other countries around the world has proven that the aircraft is in a class of its own. As a result, Pacific Aerospace has defined the new category of Extremely Short Take Off and Landing or XSTOL. "STOL doesn't cut it for our customers," says Todd Stephenson, Commercial Manager of Pacific Aerospace. "They needed a utility

aircraft with a good payload that went one better than what's currently on the market and could access the strips that previously could only be reached with smaller six-seater planes."

With XSTOL defined as the ability of an aircraft to take off and land in less than 800ft while carrying a payload greater than its own empty weight, Pacific Aerospace has named its solution the P-750 XSTOL, the world's ultimate 10-seat utility aircraft. With a useful load of just under two tonnes and no trade-off when conditions are hot and high the P-750 XSTOL is definitely an aircraft well suited to the harsh African environment.

"Other utility aircraft can access short strips or carry heavy loads but they can't do both," says Todd. "At the end of the day this means that operators can carry more out of these small semi-prepared strips and turn what may have previously been an uneconomical or impossible route for other aircraft into something that is profitable and sustainable."

Having celebrated the production of its 600th aircraft back in July 2007, Pacific Aerospace is excited about its future. With its partnership with NAC and NAC's extensive support network, the XSTOL will cement its position as the utility aircraft of choice in Africa. ➔

